

Q U I N T E S S E N T I A L L Y



THE WORLD'S LEADING LIFESTYLE  
MANAGEMENT GROUP





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ANYTHING, ANYTIME, ANYWHERE.

# ABOUT US

We have pioneered the concept of lifestyle management. Built around the singular proposition of bestowing back upon our members the invaluable gift of time, we have spent two decades benchmarking service in lifestyle management and granting access to the inaccessible.

Rooted in the concept of connection, we utilise our vast global network and unique ecosystem of advisors and experts to take care of life's fundamental demands, wishes, and needs. By making anything – and everything – possible, we offer unparalleled access and a bespoke luxury lifestyle for now and into the future. The ways in which you can use a Quintessentially membership are endless. We're excited for you to get started.

For more information, please visit  
our [membership page](#):



QUINTESSENTIALLY



*'Quintessentially is a brand that brings dreams to life.'*

# FOREWORD BY DARREN ELLIS

QUINTESSENTIALLY CEO

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Since joining Quintessentially as CEO in 2021, I've been increasingly excited about what our unique brand and range of services have to offer our members.

Quintessentially is a brand that brings dreams to life. Our members will always come first, and we're unwavering in making each of those experiences, dreams, and fantasies come to fruition.

Continually growing, our bespoke concierge service remains the most premium in its class.

Our renewal rate is 90% and we have seen a 40% increase in our membership base in the last year alone.

For more than two decades, we've built relationships with industry leaders around the globe who assist by providing the best of the best. Our enduring commitment is to give each member the best of everything under one roof.

We have a powerful business, and we're excited to have you on board.

QUINTESSENTIALLY

PERSONALISED & TAILORED SERVICE  
WITH ONE POINT OF CONTACT

# OUR DNA

A personalised touch is increasingly rare in our digital world. We pride ourselves on working one-to-one with our members to create a seamless and elevated experience. This allows us to ensure each member's tastes and aspirations are understood and executed effectively across all aspects of life.



TESTIMONIALS

## FROM OUR MEMBERS

*Having this membership is the best money I spend every year. Thank you for all of your help!*

~ Dedicated member, Singapore

*‘Thank you once again for all the thoughtful questions – one of the many things I like about you is your ability to introduce new things.’*

~ Elite member, Dubai

*‘Quintessentially is responsible for my sheer existence. I could not do my job or live my life without them.’*

~ Elite member, United Kingdom

*‘Thank you for all your help! I can’t believe I made that second flight in time, all thanks to you. The list of recommendations for restaurants in Paris was fantastic – we loved them all!’*

~ Elite member, United States

*‘It is the smallest things that make the biggest difference, and I can always rely on Quintessentially.’*

~ Quintessence member, United Kingdom

QUINTESSENTIALLY



# COMMITTED LIFESTYLE MANAGERS

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Our lifestyle managers offer a personal point of contact to handle each and every request. Understanding each member's preferences, likes, dislikes, budgets, practicalities, and more, they are uniquely able to cater to every wish and provide peace of mind.

Proactive and exceptionally organised, our lifestyle managers will contact their member should something of interest arise in the calendar, a new restaurant open, logistics change, and more – saving time and serving to enhance the quality of life.

The closeness of this relationship guarantees seamless fulfilment of every request. It streamlines the communication process between the varying facets of the Quintessentially business.

*This invaluable connection ultimately comes to serve as each member's lifeline.*

Efficient, personal, and extraordinary, this bond is what defines a Quintessentially membership.

# MEMBERSHIP LEVELS

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## LEVEL 1

### ELITE

Elite is our most popular membership, offering elevated service through access to lifestyle managers who work with a small portfolio of members.

Each member is assigned a personal lifestyle manager who acts as a single point of contact across the business. This experienced lifestyle manager is known for their bespoke service, attention to detail, and quick response time.

## LEVEL 2

### QUINTESSENCE

For those seeking the utmost in personalised service and attentiveness, Quintessence is our most exclusive membership level. Offering 24/7 unparalleled service from our most experienced lifestyle managers – each of whom has received global recognition within the company for their exceptional work.

Global recognition enables first-priority access to events, reservations, and more. Additionally, Quintessence members will receive proactive communication and a service which is tailored to ensure maximum access and engagement to each individual's specificities.

WE'VE HELPED MEMBERS BY...

*Planning a bucket list two-week whale watching tour in New Zealand.*

*Booking tickets to the Miami Grand Prix with a curated itinerary of restaurant bookings and events in the city.*

*Sourcing a last-minute facialist, sound bath expert, and private chef for a ladies at-home luncheon in Miami.*

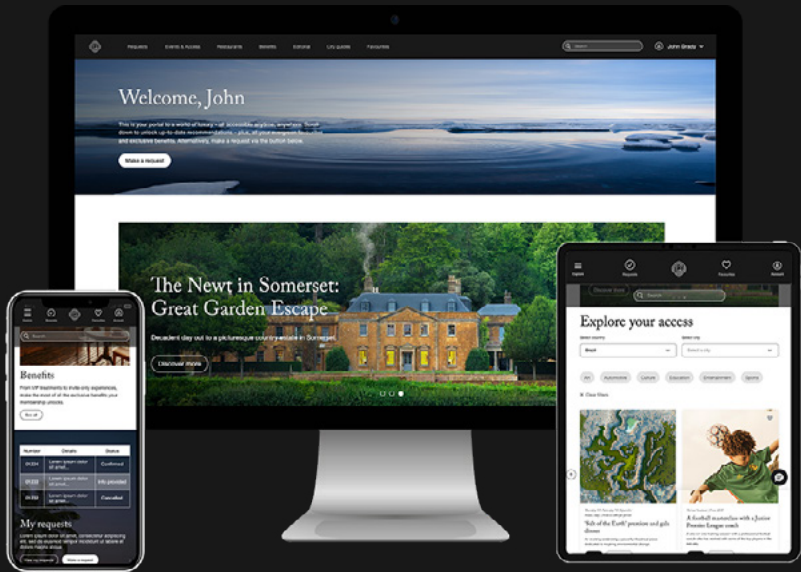
*Securing tickets to Lewis Hamilton's Silverstone Formula 1 box with meet and greet.*

*Organising a private message and signed tennis racquet from an award-winning tennis player.*

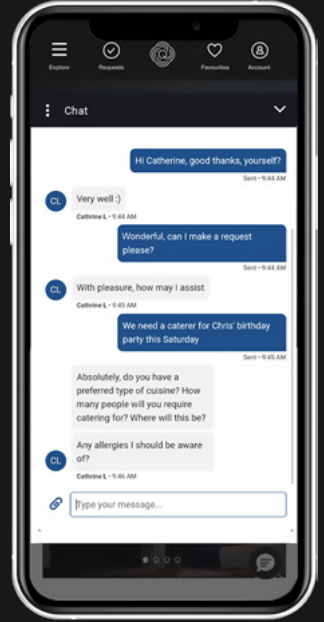
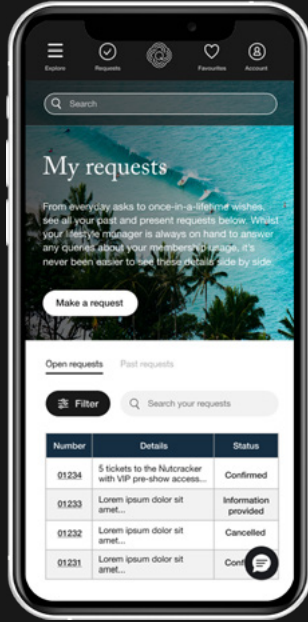
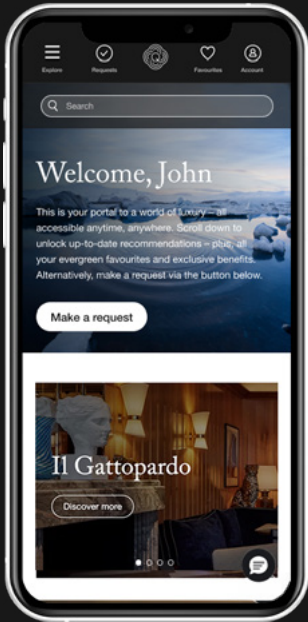
*Assisting a member with the logistics of safely transporting their dog between the UK and Saint Vincent and the Grenadines.*

*Sourcing a weekly math tutor who could teach in both Spanish and English.*

# The Quintessentially members' portal



*We're the world's leading luxury lifestyle group.  
And this is your portal to our world.*



A world where top-tier tickets, recommended restaurants, exclusive events and access, bespoke benefits, extraordinary experiences, expert editorial, and specialist city guides are all at your fingertips.

With thoughtfully designed features to help you make the most of your membership, the portal seamlessly integrates our award-winning services with the convenience of being able to access them anytime, anywhere.

Available exclusively to members on both web and as an app, this is the ultimate destination for seeking inspiration for a luxury lifestyle at your leisure.

QUINTESSENTIALLY

An aerial photograph of a white speedboat moving through dark blue water, leaving a wide, white, circular wake that forms a ring around the text. The boat is positioned at the bottom right of the frame, with its wake curving back towards the top left.

OUR  
SPECIALIST  
SERVICES

TRAVEL

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RESTAURANTS & NIGHTLIFE

---

EXCLUSIVE ACCESS

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EVENT PLANNING

---

EDUCATION

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ESTATES



# TRAVEL

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*Introducing our in-house specialist travel agency, Quintessentially Travel. Dedicated to creating unforgettable experiences worldwide – it offers unmatched and seamless planning services, powered by insider tips and knowledge.*

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## *Bespoke itineraries*

Whether it's a Parisian city break, a safari in Tanzania, a cultural adventure in Japan, or a culinary and wine experience in Mendoza, we curate your dream holiday. Our specialists will work closely with you to provide personalised hotel recommendations, source the best private guides, and organise experiences unavailable to the general public. We make every travel experience extraordinary.

## *Local expertise*

Hidden gems. Authentic experiences. Off the beaten-path adventures. Our experts worldwide provide you with insider access on every travel experience tailored to your tastes.

## *One-to-one service*

Our personal touch sets us apart. We always ensure you have one-to-one contact with your Quintessentially Travel specialist, so they can provide you with proactive and personalised recommendations tailored to your tastes, budgets, and preferences.

## *Exclusive benefits & amenities*

Through our relationships with the top hotel groups and hoteliers globally, we grant you access to exclusive preferred partner benefits at the world's most prestigious five-star luxury hotels – including VIP status, complimentary breakfast, hotel credits, room upgrades, and early check-in/late check-out. We also have a host of luxury property rentals at our fingertips – from villas and lodges to chalets and private estates.

## *VIP airport assistance*

Skip the queue. Skip the stress. We provide access to private lounges, fast-track security, curb-to-plane support, VIP meet-and-greets, and more. With us, you'll always travel stress free.

## *Unchartered access*

Wherever you are in the world, we can help you access a host of one-of-a-kind experiences. From chef's tables and cooking masterclasses to behind-the-scenes guided tours and sold-out tickets to shows big and small, we're experts in making your trip one to remember.



# RESTAURANTS & NIGHTLIFE

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*We have an in-house team that focuses exclusively on restaurant partnerships, developing and maintaining relationships across the globe.*

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## *Unrivalled access*

We connect our members to the world's top restaurants, bars and clubs – from trending hole-in-the-wall spots to revered Michelin-star venues.

## *Private events*

Membership unlocks access to unique dining events worldwide – including opening night previews, private members' club dinners, and more.

## *Exclusive benefits*

Our members benefit from endless exclusive perks – like, priority seating, complimentary cocktails, private chef tastings, and meet-and-greets with top chefs.



# EXCLUSIVE ACCESS

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*From paddock club access at Formula 1 to tickets to the hottest Oscars after-parties, membership opens up access to exclusive events all over the world.*

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## *Exclusive events*

We host a series of private events exclusively for members. Enjoy drinks with our founders, secret supper clubs, talks and lectures from global thought-leaders, behind-the-scenes access to cultural happenings, and much more.

## *Exclusive invitations*

Members receive exclusive invites to the world's most extraordinary events. Access the inaccessible from behind-the-scenes tours of Art Basel worldwide to The Photography Show to invite-only lodging at Glastonbury.

## *Sporting events*

Never miss out on tickets, boxes, and suites for the world's most exclusive sporting events, like The Masters, US Open, Kentucky Derby, F1 Grand Prix, Royal Ascot, and FIFA World Cup.



# EVENT PLANNING

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*Led by our in-house weddings  
& events team*

Experts at planning events big and small, our event team will deliver on everything from weddings to milestone celebrations to surprise destination-oriented happenings.

Our global presence uniquely positions us to offer full service anywhere in the world. And our network of suppliers is second to none.

No event is too big or too small – whether a staffed garden dinner or destination wedding for hundreds of guests, our expertise in event management will ensure a flawless experience every time.

## TESTIMONIALS FROM OUR MEMBERS

*'Just wanted to thank you again for the help with today's event. I had a great time, and as always, it was a pleasure working with Quintessentially.'*

*'Everything we had hoped for but much, much more. Wedding organiser extraordinaire.'*

*'You have outperformed yourselves – the entire weekend was completely flawless and stunning.'*

*'You are the best, thank you!'*



# EDUCATION

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*Introducing our award-winning specialist education consultancy, Quintessentially Education. Rooted in their student-centred ethos, they strive to support students as they develop the tools for academic success and future progression.*

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## *Bespoke advice*

For over a decade, the team have supported students from around the world as they navigate the complexities of pursuing a UK or US education. From schools to universities, their education consultants work directly with families and students to provide independent, unbiased advice and personalised support plans.

## *Lessons anytime, anywhere*

Through their network of highly qualified private tutors, they can help learners meet their education aspirations online, in-person in London, and even when your family are travelling during the holidays.

## *Education beyond the classroom*

From SEND support to guidance with CV development and summer camps, they offer an extensive array of services to assist at all stages of a student's educational journey.

## *Student centric approach*

No two students are the same, which is why their team create personalised strategies to support individual journeys. By prioritising student needs and working closely with families, they offer tailored support that fits each student's lifestyle, ensuring informed decisions, reduced stress, and greater success.

## *Consultants, not agents*

With a team of consultants who have previously held posts as head teachers and lecturers, their support is professional, impartial and rooted in genuine experience, with no hidden agenda.

## *Global service, local expertise*

As an international education consultancy, their consultants are immersed in key markets, staying up to date with relevant industry changes and international educational news.



# ESTATES

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*Our global Estates division delivers an elite standard of service in buying, selling, renting, and managing luxury property worldwide. From pied-à-terres to sprawling estates and gated residences, we match you with the most exceptional homes and manage every detail in between.*

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## *Buying*

We identify and secure the finest properties on and off market, locally or globally. Every search is personalised, every negotiation handled with precision.

## *Managed sales*

A discreet, fully managed sales process, from valuation and prep to completion. Ideal for absentee owners or those seeking a seamless exit strategy.

## *Let & manage*

We source high-quality tenants and manage every part of the tenancy lifecycle. From rent collection to emergency support, your asset is in expert hands.

## *Home & vacant management*

Your home, maintained to the highest standard, whether you're in residence or overseas. We handle everything from security checks to seasonal setup.

## *Home set-up packages*

From furnishings and compliance to stocking and styling, we prepare your home for any use. Perfect for investors, new owners, or returning residents.

## *Rental search*

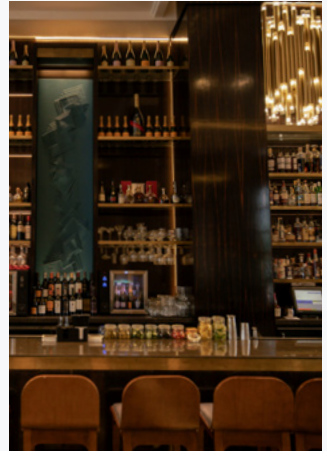
Ideal for relocation, lifestyle change or short-term stays, we find premium rentals fast. Expect exclusive access, expert handling, and a seamless move-in.

# OUR LIFESTYLE SERVICES

Transcending the typical offering of a concierge service, our attentive one-to-one approach means we're able to provide our members with a huge range of benefits from travel and access to education and real estate.

We understand time is precious, that's why our members rely on us to provide a trusting, helping hand with all aspects of life. No matter what the ask, however big or small, we're here to assist with all elements of day-to-day life.





## GIFTING & PERSONAL SHOPPING

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Personal shoppers can purchase items you require at any time, deliver groceries and household essentials, find the right gifts for friends and family, and source rare luxury items.

## HEALTH, BEAUTY & WELLNESS

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Complimentary and discounted spa services, massages, make-up artists, stylists, and men's grooming. We have a database of top trainers and specialists who can come to your home, including complimentary passes and personal training sessions.

## PRIVATE MEMBERS' CLUB ACCESS

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Access to private clubs across various categories, including social clubs, golf clubs, clubs for professionals, and recreational clubs.



## ART

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Complimentary access to most major art fairs including Frieze, The Armory, and Art Basel. We also can assist with access to smaller private events, gallery openings, art procurement, storage, and transportation.



## PROACTIVE RECOMMENDATIONS

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Discover new things to do in and around the city in which you live. Your lifestyle manager will work diligently to personalise ideas to suit individual needs, tastes, and interests.



## ENTERTAINING

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We handle anything from client entertainment and gifting to planning your corporate holiday party or gathering.

OUR GLOBAL REACH

# AROUND THE WORLD IN 35+ OFFICES

In addition to our global presence, we are available 24/7 for our members to provide comfort and ease for after-hours assistance and emergency situations.



## Americas

USA  
 Argentina  
 Brazil  
 Cayman Islands  
 Mexico  
 Peru  
 Canada

## Europe & Africa

Adriatic  
 Angola  
 Belgium  
 Bulgaria  
 Cape Town  
 Czech Republic  
 Denmark  
 Finland  
 Germany  
 Greece  
 Italy  
 Johannesburg  
 Norway  
 Poland  
 Portugal  
 Romania  
 South Africa  
 Sweden  
 UK

## Asia Pacific

Australia  
 Hong Kong  
 India  
 Japan  
 Shanghai  
 Singapore  
 South Korea  
 Sri Lanka  
 Thailand

## Middle-East

UAE  
 Qatar  
 Egypt  
 Jordan  
 Lebanon  
 Saudi Arabia

## Q U I N T E S S E N T I A L L Y F O U N D A T I O N

Quintessentially Foundation is our charitable component. We care passionately about our communities and channel that passion to incite meaningful change as a business.

The Firefly Project is our new grassroots initiative which aims to help young people living in poverty in London realise their full potential. With England's highest child poverty rate, 40% of those in the capital – over 700,000 children – face deepening challenges as the cost of living crisis deepens.

The Firefly Project offers charity partners a unique blend of funding and additional support, committed to tackling subsequent issues. We encourage our members to get involved through various events, ranging from international bike rides to quiz nights and our annual Fayre of St James's. Charitable giving at Quintessentially is both exciting and meaningful.



# QUINTESSENTIALLY

Expect the best. *Experience better.*



For more information, please visit our [membership page](#).

QUINTESSENTIALLY.COM